

Heidi Melchiorson

Attorney-at-law & Partner

Heidi's wide-ranging legal knowledge and strategic understanding make her one of Denmark's top construction law partners. Heidi is solution-oriented, drawing on her expertise and experience with mediation and alternative negotiations to resolve disputes and settlement negotiations. This saves both time and money for the customer. Heidi sets precise targets for her work and maintains control in complex cases.



QUALIFICATIONS

Heidi specialises in Danish and international construction law as well as dispute resolution including mediation and conciliation. She holds a Master of Law (LL.M.) from the University California Davis, where her thesis explored international contract and company law. Heidi is an experienced lecturer of construction law. In addition to the more general sections of the AB sets of rules (general conditions for building and construction), Heidi teaches the following subjects: mediation, the legal aspects of project management, the design process based on various descriptions of services, the legal challenges in relation to contracting projects as well as statute-barring and handling of sub-contracts.

Heidi gained experience as an in-house Attorney-at-law of the contracting company Pihl & Søn. There, she focused on the company's Danish projects, providing her with in-depth knowledge of the entire construction industry.

Heidi has high regard for her customers and quickly familiarises herself with their internal procedures, business model, political challenge, and projects. She's able to see when the immediate legal solution is not necessarily the right one and helps her customers in thinking along settlement solution lines rather than disputes and arbitration.

SELECTED TEACHING

In addition to the general AB set of rules, Heidi has taught:

- Integrated Construction and the Related Contracts
- Insurance
- Workshop on the Handling of Defects
- Extension of Time
- AB 18 and the Extra Work, Including Time and Financing
- How to Plan to A Good Tender Process
- AB 18, ABR 18 and the Interfaces in Design Management
- Special Subcontracts
- ABT 18 – Turnkey Contracts
- The Design Process
- AB 18 - Basic Construction Law
- ABR 18 and YBL 18 – Focus on Project Management
- AB 18 and ABR 18 with Focus on Employer's Challenges

SELECTED PUBLICATIONS

- Co-author of *The Law Commentary on AB 18 - General Conditions for Work and Supplies in the Building and Construction Industry*. The book provides 998 pages of a thorough legal presentation of the rules of AB 18 from a practical angle. Published by Karnov Group in 2020.

CAREER

- Attorney-at-law, LL.M., Partner, Molt Wengel (2013-present)
- Attorney-at-law, Pihl & Søn A/S (2007-2013)
- Attorney-at-law, Plesner (2000-2007)
- Master of Law, LL.M., University of California (2002-2003)
- Year of Admission/Barrister (2000)
- LL.M., University of California, Davis (2003)
- Master of Law, Aarhus University (1997)



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